

SARIA to acquire minority stake in leading Chilean fish by-product processor Fiordo Austral

SARIA has entered into definitive agreements to acquire a 36.45% stake in the Chilean company Fiordo Austral. The transaction marks an important step in the international expansion of SARIA's marine and fish activities and strengthens the Group's footprint in the global marine ingredients market, while also supporting Fiordo Austral's next stage of growth.

Founded in 1995, Fiordo Austral is owned by several Chilean families and is one of the leading partners of the Chilean aquaculture industry. The company holds a leading position in the marine and salmon by-product industry in Chile. With around 800 employees and six production sites, it specializes in the processing and valorization of salmon by-products and offers a broad range of products and services for the aquaculture sector, developing high-value ingredients and specialized solutions for aquaculture, animal nutrition and related industries.

Building a stronger platform for the global aquaculture industry

The partnership connects Fiordo Austral's strong operational presence and market expertise in Latin America, along with an established global sales network, with SARIA's technical know-how and proven commercial reach in Europe through its Bioceval business unit. Customers of both companies will benefit from expanded capabilities across the marine ingredients value chain, accelerated product development, broader market access and increasingly specialized and sustainable solutions.

By combining the strengths of both companies, the partnership aims to support reliable supply chains, high-quality standards, and continued innovation for customers and partners worldwide.

Executives highlight shared values and long-term vision

"This partnership is much more than a financial investment for us. It reflects a shared commitment to our and Fiordo Austral's sustainable development and the ambition to further grow together across the whole value chain," said Tim Schwencke, SARIA co-CEO. Oliver Bußmann, Managing Director of the business unit Bioceval, added: "We are guided by the same long-term entrepreneurial mindset and the vision to provide suppliers and customers with a strong global platform, broad product offerings, and enhanced service excellence."

Regarding the announcement, Rafael Ariztía, Chairman of Fiordo Austral, said: "SARIA's entry marks an important milestone in Fiordo Austral's history. We share a long-term vision and the conviction that there is significant potential to continue developing higher-value solutions for the industry. SARIA's international experience, technical knowledge, and commercial network naturally complement our strengths and will allow us to accelerate the company's next phase of growth, while strengthening our contribution to the Chilean salmon industry."

The transaction remains subject to the required regulatory and antitrust approvals.

Questions and media enquiries

Please contact SARIA Group Communications: group-communications@saria.com

About SARIA

SARIA is a German family-owned company with operations around the globe. Committed to the principles of the circular economy, the Group's activities are centered around converting products of animal origin and other organic materials into highly valuable and sustainable ingredients for the food, animal feed, aqua, pet food, pharmaceutical, and energy sectors. "Together towards a sustainable world and healthier living" is the overarching purpose of all of SARIA's activities, an aspiration pursued together with employees and business partners to deliver sustainable solutions worldwide.

About Bioceval

Bioceval is a business unit within SARIA producing high-quality fish meals and fish oils from responsibly sourced by-products of the fish processing industry. Bioceval fish meals and fish oils are sought-after quality goods throughout Europe. The customer base ranges from feed manufacturers and pet food producers to fish feed distributors and manufacturers of specialized aquarium feed.

About Fiordo Austral

Founded in 1995, Fiordo Austral is Chile's leading salmon by-product processor and a strategic partner to the Chilean salmon industry. Through its nationwide industrial platform, the company develops high-value ingredients and specialized solutions for aquaculture, animal nutrition and agriculture, while providing integrated logistics and contingency services that contribute to the sustainability and competitiveness of the salmon value chain.